

SMACNA Mid-Atlantic Chapter Connections



May 2017

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D.C. Considers Launching Green Bank

D.C. Mayor Muriel E. Bowser wants to set aside \$7 million in city funds next year to lend money to building owners and developers to make improvements that reduce greenhouse gas emissions in the nation's capital.

The proposal for a "green bank" would have D.C. emulate similar but larger efforts underway in Connecticut, New York and several other Democrat-controlled states.

Tommy Wells, Bowser's director of the Energy and Environment Department, said the fund would allow large building owners and those undertaking renovations to obtain affordable loans to replace aging heating, ventilation and cooling systems — among the largest sources of carbon emissions in the city. Low-interest loans would also be available to fund more-experimental technologies, such as geothermal heating from D.C. sewer lines, he said.

"We have many buildings with HVAC systems that are reaching their end-of-life cycles, and that's a problem — 74 percent of all greenhouse gases in the city come from energy consumption of buildings," Wells said. "How do they get good,

cheap financing? With a green bank, we're in a position to fund major renovations with high-efficiency systems."

In a statement, Bowser said the fund would allow Washington to "lead the way," becoming the first U.S. city to have a green bank.

"By creating a Green Bank, we will create more jobs for D.C. residents, which will allow us to continue our push for inclusive prosperity," she said.

But the mayor's reference to the District as a city — and for the purposes of ranking it first among municipalities — runs counter to her stance that D.C. should be considered a state.

Bowser usually refers to the District as a jurisdiction with the combined responsibilities of "a city, a county and a state." Last year, she presided over the drafting of a state constitution and led a successful referendum campaign to win voter approval to petition Congress to recognize the District as the 51st state.



Muriel Bowser

Project Labor Agreements Under Attack

SMACNA favors and supports PLAs on public work projects when they are in the best economic interests of the project owners and taxpayers regardless of their union or nonunion status.

Therefore, SMACNA strongly opposes, the so-called "Fair and Open Contracting Act of 2017" (H.R. 1552 / S. 622).

Read SMACNA's letters to the U.S. House of Representatives and the U.S. Senate. Go to www.smacna.org for more information.

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See What is Coming From SMACNA's Technical Resource Department

SMACNA's Technical Department has been diligently working on a variety of new publications and apps. The following is a preview of what is coming:

◆ **Thermoset Fiberglass Reinforced Plastic (FRP) Standards 2nd Edition**

The revised edition received ANSI Accreditation on March 27, 2017 and will be available shortly to SMACNA Members and the HVAC Industry. Revisions included ASTM material requirements, underground applications, stiffener revisions and material handling;

◆ **Round Industrial Duct Construction Standard 3rd edition**

The revised edition with ANSI Accreditation will be available to SMACNA Members and the HVAC Industry shortly. Major revisions included the addition of elevated temperature tables, updated aluminum/aluminized steel tables, and additional duct connection options;

◆ **HVAC Duct Construction Standards 4th edition**

This "summer" the 4th edition will be available for Public Review/Comment. Revisions will include the expansion of flat oval tables, duct liner options, general revisions, mechanical connections such as clinching, additional duct fittings, etc;

◆ **Fire, Smoke & Radiation Damper Installation Guide 6th edition**

This "summer" the 6th edition will be available for Public Review/Comment. Revisions to be included are new designer requirements section, model code compliance, breakaway connection updates, FSD/Building Code/Mechanical Code Matrix and revised installation/application details;

◆ **Architectural Sheet Metal Gutter/Downspout Sizing App**

This new App to be released shortly will

enable the user to apply the weather data and means/methods shown within the SMACNA Architectural Sheet Metal manual to quickly size gutters/downspouts that would also fall within the requirements of the IPC/UPC;

For questions or additional details, please call 703/803-2984.

Register Today!
2017
for
Quality Construction Alliance Conference
May 2-4
Washington, DC

SMACNA 2017 Annual Convention
Oct. 22-25
Maui, Hawaii

Register at:
www.smacna.org

Volunteer on a SMACNA Committee

It's time to apply for a seat on one of SMACNA's volunteer-driven committees or task forces. Share your knowledge and skills by getting involved with your industry colleagues and national organization.



Apply today – everything you need is on our website, or follow the links below to access the committee/task force application.

Submit your application online before Friday, June 2nd.

*US DOE's Better Buildings
Summit
Washington Hilton
May 15-17, 2017*

The Energy Department's Office of Energy Efficiency and Renewable Energy (EERE) will be hosting The 2017 Better Buildings Summit on May 15-17, 2017.

This 3-day event is a national meeting where leading organizations across key sectors showcase solutions to cut energy intensity in their buildings portfolio-wide by 20% over the next ten years. It is designed for partners and stakeholders to exchange best practices and highlight demonstrated market solutions with an equal emphasis on discussing future opportunities for greater energy efficiency in America's homes and buildings.

Discussion topics include energy efficiency technologies, business practices, and partnerships to save money on utility bills, create new jobs, and improve their organization's competitiveness.

Register at
<https://ww2.eventrebels.com/er/Registration/StepRegInfo.jsp?ActivityID=19236&StepNumber=1>



Workplace Posters

The Department of Labor (DOL) has recently increased penalties by more than \$500 for failure to display workplace labor law posters under final rules that were published in the Federal Register on January 18 and January 31.

The Equal Employment Opportunity is the Law (EEO) penalty went into effect on March 2, the maximum posting penalty from the DOL will increase to \$33,486.

To ensure your business remains in compliance with both federal and state posting requirements:

<http://laborlawnewsupdates.com/?TLM=3&C=8521&P=11001462&T=2&S=15625&D=8&State=MD&L=205-5C&M=EMT4PS>

The posting regulations affected by increased penalties include the following:

- Family and Medical Leave Act (FMLA) - increased to \$166
- Equal Employment Opportunity (EEO) - increased to \$534
- Job Safety and Health: It's the law (OSHA) - increased to \$12,675
- Employee Polygraph Protection Act (EPPA) - increased to \$20,111

SMACNA Safety Survey—Why it is Good Business to Participate

Chapter Members are encouraged to participate in this year's SMACNA Safety Survey. This program gives maintaining high that they care about



Many SMACNA Mid-in protecting their highlights those recognition at the announced. For more complete your survey. All entries must be received by May 5, 2017.

companies the opportunity to be recognized for safety standards and more importantly shows their employees.

Atlantic Chapter members do an excellent job people from injury and illness. This program efforts and gives members the chance to receive annual convention where the winners are information, go to the SMACNA website to

Chapter Hosts Session on Becoming a High Performance Business

Author and recognized expert Bob Langdon conducted a four hour seminar for chapter members on the subject of how to "Become a High Performance Business."

Langdon discussed a variety of strategies including what techniques sales people need to have, cash flow management, reducing receivables, determining the best or most profitable projects.



During the sales process, Langdon stressed using emotion and not price to help a prospective customer solve a problem. He felt it was important to acknowledge the competition and disclose how one's company differentiates itself from the competition.



Join us For Chapter Night in Maui!

Registration opened on March 15 for the 2017 SMACNA Annual Convention in Maui. One of the highlights of every convention is “Chapter Night!” It is a time to meet and mingle with other contractors and their partners in a great spot.

For this year’s Chapter Night (October 24th) a very special venue has been selected. Members will be taken by motor coach to Kimo’s — one of the islands best restaurants—in time to watch the sun set over the Pacific. Although a little travel time is involved, this event will afford members the chance to “escape” the hotel and enjoy Lahaina’s unique shops and art galleries.

Chapter Night Dinner at Kimo’s Restaurant in Lahaina!

- 4:15 p.m. Board bus at Grand Wailea
- 4:30 p.m. Bus departs Grand Wailea
- 5:30 p.m. Arrive at Kimo’s Restaurant
- 5:30 – 7:15 p.m. Cocktails, appetizers, and dinner
- 7:15 – 8:15 p.m. Free time to enjoy Lahaina
- 8:15 p.m. Bus departs Lahaina for return to Wailea
- 9:00 p.m. Bus to drop off at Marriott and Grand Wailea

This year we are being joined by members of the SMACNA Southeastern New York Chapter. Please use this as an opportunity to meet new people and expand your network of industry colleagues.

About the Restaurant

On the water in the heart of historic Lahaina Town, Kimo’s offers a casual, quintessentially Maui dining experience. This landmark restaurant is renowned for its fresh Hawaiian fish, prime rib, prime steaks and Original Hula Pie. Kimo’s has been regarded as a Maui “must do” for over 35 years. Visitors and locals alike return again and again for views and great food. SMACNA members will enjoy the ocean breezes, spectacular views of the islands of Lana’i and Moloka’i, fiery sunsets, and friendly, gracious Island hospitality.

Be sure to register early for the convention!

Upcoming Lunch & Learn Events:

May 11 -- Learn about:

Fire Rated Duct Assemblies

Fire Rated Ducts are an alternate assembly in the code;

Fire Rated Ducts must be test

Presenter: John Pattillo

Conquest Manufacturing

June 13 — Learn about:

Sealant Requirements

and

New Developments in

Adhesives

Current Sealant Requirements for ductwork

Ductmate’s new powder adhesive line

Schedule:

Lunch 11:30 a.m,

Seminar 12 noon

Programs are FREE to SMACNA Contractors— Owners, Design Engineers, Project Managers, Foremen, and Supervisors

To register please complete and return the enclosed form or call 301/446-0002 x 100

